

# Economics 101A

## (Lecture 10)

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February 19, 2015

## Outline

1. Application 2: Intertemporal choice
2. Application 3: Altruism and charitable donations

# 1 Intertemporal choice II

- Utility function?

- Assume

$$u(c_0, c_1) = U(c_0) + \frac{1}{1 + \delta} U(c_1)$$

- $U' > 0, U'' < 0$

- $\delta$  is the discount rate

- Higher  $\delta$  means higher impatience

- Elicitation of  $\delta$  through hypothetical questions

- Person is indifferent between 1 hour of TV today and  $1 + \delta$  hours of TV next period

Maximization problem:

$$\begin{aligned} \max U(c_0) + \frac{1}{1 + \delta} U(c_1) \\ \text{s.t. } c_0 + \frac{1}{1 + r} c_1 \leq M_0 + \frac{1}{1 + r} M_1 \end{aligned}$$

- Lagrangean
- First order conditions:
- Ratio of f.o.c.s:

$$\frac{U'(c_0)}{U'(c_1)} = \frac{1 + r}{1 + \delta}$$

- Case  $r = \delta$

- $c_0^* = c_1^*$ ?

- Substitute into budget constraint using  $c_0^* = c_1^* = c^*$ :

$$\frac{2+r}{1+r}c^* = \left[ M_0 + \frac{1}{1+r}M_1 \right]$$

or

$$c^* = \frac{1+r}{2+r}M_0 + \frac{1}{2+r}M_1$$

- We solved problem virtually without any assumption on  $U$ !

- Notice:  $M_0 < c^* < M_1$

- Case  $r > \delta$

- $c_0^* = c_1^*$ ?

- Comparative statics with respect to income  $M_0$

- Rewrite ratio of f.o.c.s as

$$U'(c_0) - \frac{1+r}{1+\delta}U'(c_1) = 0$$

- Substitute  $c_1$  in using  $c_1 = M_1 + (M_0 - c_0)(1+r)$  to get

$$U'(c_0) - \frac{1+r}{1+\delta}U'(M_1 + (M_0 - c_0)(1+r)) = 0$$

- Apply implicit function theorem:

$$\frac{\partial c_0^*(r, \mathbf{M})}{\partial M_0} = -\frac{-\frac{1+r}{1+\delta}U''(c_1)(1+r)}{U''(c_0) - \frac{1+r}{1+\delta}U''(c_1) * (-(1+r))}$$

- Denominator is always negative
- Numerator is positive
- $\partial c_0^*(r, \mathbf{M}) / \partial M_0 > 0$  — consumption at time 0 is a normal good.
- Can also show  $\partial c_0^*(r, \mathbf{M}) / \partial M_1 > 0$

- Comparative statics with respect to interest rate  $r$
- Apply implicit function theorem:

$$\frac{\partial c_0^*(r, \mathbf{M})}{\partial r} = \frac{-\frac{1}{1+\delta}U'(c_1)}{U''(c_0) - \frac{1+r}{1+\delta}U''(c_1) * (-(1+r))} - \frac{-\frac{1+r}{1+\delta}U''(c_1) * (M_0 - c_0)}{U''(c_0) - \frac{1+r}{1+\delta}U''(c_1) * (-(1+r))}$$

- Denominator is always negative
- Numerator: First term negative (substitution eff.)
- Numerator: Second term (income effect:)
  - positive if  $M_0 > c_0$
  - negative if  $M_0 < c_0$



## 2 Altruism and Charitable Donations

- Maximize utility = satisfy self-interest?
- No, not necessarily
- 2-person economy:
  - Mark has income  $M_M$  and consumes  $c_M$
  - Wendy has income  $M_W$  and consumes  $c_W$
- One good:  $c$ , with price  $p = 1$

- Utility function:  $u(c)$ , with  $u' > 0$ ,  $u'' < 0$
- Wendy is altruistic: she maximizes  $u(c_W) + \alpha u(c_M)$  with  $\alpha > 0$
- Mark simply maximizes  $u(c_M)$
- Wendy can give a donation of income  $D$  to Mark.

- Wendy computes the utility of Mark as a function of the donation  $D$

- Mark maximizes

$$\begin{aligned} \max_{c_M} u(c_M) \\ \text{s.t. } c_M \leq M_M + D \end{aligned}$$

- Solution:  $c_M^* = M_M + D$

- Wendy maximizes

$$\begin{aligned} \max_{c_M, D} u(c_W) + \alpha u(M_M + D) \\ \text{s.t. } c_W \leq M_W - D \end{aligned}$$

- Rewrite as:

$$\max_D u(M_W - D) + \alpha u(M_M + D)$$

- First order condition:

$$-u'(M_W - D^*) + \alpha u'(M_M + D^*) = 0$$

- Second order conditions:

$$u''(M_W - D^*) + \alpha u''(M_M + D^*) < 0$$

- Assume  $\alpha = 1$ .
  - Solution?
  - $u'(M_W - D) = u'(M_M + D^*)$
  - $M_W - D^* = M_M + D^*$  or  $D^* = (M_W - M_M) / 2$
  - Transfer money so as to equate incomes!
  - Careful:  $D < 0$  (negative donation!) if  $M_M > M_W$

- Corrected maximization:

$$\begin{aligned} \max_D & u(M_W - D) + \alpha u(M_M + D) \\ \text{s.t. } & D \geq 0 \end{aligned}$$

- Solution ( $\alpha = 1$ ):

$$D^* = \begin{cases} (M_W - M_M) / 2 & \text{if } M_W - M_M > 0 \\ 0 & \text{otherwise} \end{cases}$$

- Assume interior solution. ( $D^* > 0$ )

- Comparative statics 1 (altruism):

$$\frac{\partial D^*}{\partial \alpha} = -\frac{u'(M_M + D^*)}{u''(M_W - D^*) + \alpha u''(M_M + D^*)} > 0$$

- Comparative statics 2 (income of donor):

$$\frac{\partial D^*}{\partial M_W} = -\frac{-u''(M_W + D^*)}{u''(M_W - D^*) + \alpha u''(M_M + D^*)} > 0$$

- Comparative statics 3 (income of recipient):

$$\frac{\partial D^*}{\partial M_M} = -\frac{\alpha u''(M_M + D^*)}{u''(M_W - D^*) + \alpha u''(M_M + D^*)} < 0$$

- A quick look at the evidence
- From Andreoni (2002)

# 3 Next Lectures

- After the midterm...
- Introduction to Probability
- Risk Aversion
- Coefficient of risk aversion