# Economics 101A (Lecture 22)

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#### Outline

- 1. Dynamic Games
- 2. Oligopoly: Stackelberg
- 3. General Equilibrium: Introduction
- 4. Edgeworth Box: Pure Exchange

## **1** Dynamic Games

- Nicholson, Ch. 8, pp. 268-277
- Dynamic games: one player plays after the other
- Decision trees
  - Decision nodes
  - Strategy is a plan of action at each decision node

• Example: battle of the sexes game

She $\setminus$ He	Ballet	Football
Ballet	2, 1	0, 0
Football	0, 0	1,2

• Dynamic version: she plays first

- Subgame-perfect equilibrium. At each node of the tree, the player chooses the strategy with the highest payoff, given the other players' strategy
- Backward induction. Find optimal action in last period and then work backward

• Solution

• Example 2: Entry Game

$1 \setminus 2$	Enter	Do not Enter
Enter	-1, -1	10,0
Do not Enter	0, 5	0,0

• Exercise. Dynamic version.

• Coordination games solved if one player plays first

- Can use this to study finitely repeated games
- Suppose we play the prisoner's dilemma game ten times.

$$\begin{array}{ccccccc} 1 & 1 & 2 & D & ND \\ D & -4, -4 & -1, -5 \\ ND & -5, -1 & -2, -2 \end{array}$$

• What is the subgame perfect equilibrium?

- The result differs if infinite repetition with a probability of terminating
- Can have cooperation
- Strategy of repeated game:
  - Cooperate (ND) as long as opponent always cooperate
  - Defect (D) forever after first defection
- Theory of repeated games: Econ. 104

## 2 Oligopoly: Stackelberg

- Nicholson, Ch. 15, pp. 552-554
- Setting as in problem set
- 2 Firms
- Cost: c(y) = cy, with c > 0
- Demand: p(Y) = a bY, with a > c > 0 and b > 0
- Difference: Firm 1 makes the quantity decision first
- Use subgame perfect equilibrium

- Solution:
- Solve first for Firm 2 decision as function of Firm 1 decision:

$$\max_{y_2} \left( a - by_2 - by_1^* \right) y_2 - cy_2$$

- F.o.c.: $a 2by_2^* by_1^* c = 0$
- Firm 2 best response function:

$$y_2^* = \frac{a-c}{2b} - \frac{y_1^*}{2}.$$

• Firm 1 takes this response into account in the maximization:

$$\max_{y_1} \left( a - by_1 - by_2^*(y_1) \right) y_1 - cy_1$$

or

$$\max_{y_1} \left( a - by_1 - b\left(\frac{a-c}{2b} - \frac{y_1}{2}\right) \right) y_1 - cy_1$$

• F.o.c.:

$$a - 2by_1 - \frac{(a-c)}{2} + by_1 - c = 0$$

or

$$y_1^* = \frac{a-c}{2b}$$

and

$$y_2^* = \frac{a-c}{2b} - \frac{y_1^*}{2} = \frac{a-c}{2b} - \frac{a-c}{4b} = \frac{a-c}{4b}.$$

• Total production:

$$Y_D^* = y_1^* + y_2^* = 3\frac{a-c}{4b}$$

• Price equals

$$p^* = a - b\left(\frac{3a - c}{4b}\right) = \frac{1}{4}a + \frac{3}{4}c$$

• Compare to monopoly:

$$y_M^* = \frac{a-c}{2b}$$

 $\mathsf{and}$ 

$$p_M^* = \frac{a+c}{2}.$$

• Compare to Cournot:

$$Y_D^* = y_1^* + y_2^* = 2\frac{a-c}{3b}$$

 $\quad \text{and} \quad$ 

$$p_D^* = \frac{1}{3}a + \frac{2}{3}c.$$

- Compare with Cournot outcome
- Firm 2 best response function:

$$y_2^* = \frac{a-c}{2b} - \frac{y_1^*}{2}$$

• Firm 1 best response function:

$$y_1^* = \frac{a-c}{2b} - \frac{y_2^*}{2}$$

• Intersection gives Cournot

- Stackelberg: Equilibrium is point on Best Response of Firm 2 that maximizes profits of Firm 1
- Plot iso-profit curve of Firm 1:

$$\bar{\Pi}_1 = (a-c)y_1 - by_1y_2 - by_1^2$$

• Solve for  $y_2$  along iso-profit:

$$y_2 = \frac{a-c}{b} - y_1 - \frac{\mathsf{\Pi}_1}{by_1}$$

• Iso-profit curve is flat for

$$\frac{dy_2}{dy_1} = -1 + \frac{\bar{\Pi}}{b(y_1)^2} = 0$$

or

$$y_1 =$$

#### Figure

## 3 General Equilibrium: Introduction

- So far, we looked at consumers
  - Demand for goods
  - Choice of leisure and work
  - Choice of risky activities

- We also looked at producers:
  - Production in perfectly competitive firm
  - Production in monopoly
  - Production in oligopoly

- We also combined consumers and producers:
  - Supply
  - Demand
  - Market equilibrium
- Partial equilibrium: one good at a time

- General equilibrium: Demand and supply for all goods!
  - supply of young worker  $\uparrow \implies$  wage of experienced workers?
  - minimum wage  $\uparrow \implies$  effect on higher earners?
  - steel tariff  $\implies$  effect on car price

### 4 Edgeworth Box: Pure Exchange

- Nicholson, Ch. 13, pp. 458-460
- 2 consumers in economy: i = 1, 2
- 2 goods,  $x_1, x_2$
- Endowment of consumer *i*, good *j*:  $\omega_j^i$
- Total endowment:  $(\omega_1, \omega_2) = (\omega_1^1 + \omega_1^2, \omega_2^1 + \omega_2^2)$
- No production here. With production (as in book),  $(\omega_1, \omega_2)$  are optimally produced

- Edgeworth box
- Draw preferences of agent 1

• Draw preferences of agent 2

- Consumption of consumer i, good j:  $x_j^i$
- Feasible consumption:

$$x_i^1 + x_i^2 \le \omega_i$$
 for all  $i$ 

• If preferences monotonic,  $x_i^1 + x_i^2 = \omega_i$  for all i

• Can map consumption levels into box

## 5 Next lecture

- General Equilibrium
- Barter