# Economics 101A (Lecture 16)

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#### Outline

- 1. Cost Curves
- 2. One-step Profit Maximization
- 3. Second-Order Conditions
- 4. Introduction to Market Equilibrium
- 5. Aggregation
- 6. Market Equilibrium in the Short-Run

#### 1 Cost Curves

- Nicholson, Ch. 10, pp. 341-349; Ch. 11, pp. 380-383
- Marginal costs  $MC = \partial c/\partial y \rightarrow \text{Cost minimization}$  $p = MC = \partial c (w, r, y) / \partial y$

• Average costs  $AC = c/y \rightarrow$  Does firm break even?

$$\pi = py - c(w, r, y) > 0 \text{ iff}$$

 $\pi/y = p - c(w, r, y) / y > 0$  iff

c(w, r, y) / y = AC < p

• **Supply function.** Portion of marginal cost *MC* above average costs.(price equals marginal cost)

- Assume only 1 input (expenditure minimization is trivial)
- Case 1. Production function.  $y = L^{\alpha}$

- Cost function? (cost of input is 
$$w$$
):  
 $c(w, y) = wL^*(w, y) = wy^{1/\alpha}$ 

- Marginal cost?

$$\frac{\partial c(w,y)}{\partial y} = \frac{1}{\alpha} w y^{(1-\alpha)/\alpha}$$

- Average cost 
$$c(w, y) / y$$
?  
$$\frac{c(w, y)}{y} = \frac{wy^{1/\alpha}}{y} = wy^{(1-\alpha)/\alpha}$$

• Case 1a.  $\alpha > 1$ . Plot production function, total cost, average and marginal. Supply function?

• Case 1b.  $\alpha = 1$ . Plot production function, total cost, average and marginal. Supply function?

• Case 1c.  $\alpha < 1$ . Plot production function, total cost, average and marginal. Supply function?

• **Case 2.** *Non-convex technology.* Plot production function, total cost, average and marginal. Supply function?

• **Case 3.** *Technology with setup cost.* Plot production function, total cost, average and marginal. Supply function?

### **2** One-step Profit Maximization

- Nicholson, Ch. 11, pp. 383-393
- One-step procedure: maximize profits

- Perfect competition. Price p is given
  - Firms are small relative to market
  - Firms do not affect market price  $p_M$

- Will firm produce at  $p > p_M$ ?
- Will firm produce at  $p < p_M$ ?

 $- \Longrightarrow p = p_M$ 

• Revenue: py = pf(L, K)

• Cost: 
$$wL + rK$$

• Profit pf(L, K) - wL - rK

• Agent optimization:

$$\max_{L,K} pf(L,K) - wL - rK$$

• First order conditions:

$$pf_L'(L,K) - w = \mathbf{0}$$

and

$$pf_K'(L,K) - r = \mathbf{0}$$

• Second order conditions?  $pf_{L,L}''(L,K) < 0$  and

$$|H| = \begin{vmatrix} pf_{L,L}''(L,K) & pf_{L,K}''(L,K) \\ pf_{L,K}''(L,K) & pf_{K,K}''(L,K) \end{vmatrix} = \\ = p^2 \left[ f_{L,L}''f_{K,K}'' - \left( f_{L,K}'' \right)^2 \right] > 0$$

• Need  $f_{L,K}''$  not too large for maximum

- Comparative statics with respect to to p, w, and r.
- What happens if w increases?

$$\frac{\partial L^{*}}{\partial w} = -\frac{\begin{vmatrix} -1 & pf_{L,K}''(L,K) \\ 0 & pf_{K,K}''(L,K) \end{vmatrix}}{\begin{vmatrix} pf_{L,L}''(L,K) & pf_{L,K}''(L,K) \\ pf_{L,K}''(L,K) & pf_{K,K}''(L,K) \end{vmatrix}} < 0$$

 $\quad \text{and} \quad$ 

$$\frac{\partial L^*}{\partial r} =$$

• Sign of 
$$\partial L^* / \partial r$$
 depends on  $f_{L,K}''$ .

### 3 Second Order Conditions in P-Max: Cobb-Douglas

- How do the second order conditions relate for:
  - Cost Minimization
  - Profit Maximization?
- Check for Cobb-Douglas production function  $y = A K^{\alpha} L^{\beta}$
- Cost Minimization. S.o.c.:  $c_y^{\prime\prime}(y^*,w,r) > 0$
- As we showed, for CD prod. ftn.,

$$c_y''(y^*, w, r) = -\frac{1}{\alpha + \beta} \frac{1 - (\alpha + \beta)}{\alpha + \beta} \frac{B}{A^2} \left(\frac{y}{A}\right)^{\frac{1 - 2(\alpha + \beta)}{\alpha + \beta}}$$
  
which is > 0 as long as  $\alpha + \beta < 1$  (DRS)

• Profit Maximization. S.o.c.:  $pf_{L,L}''(L,K) < 0$  and

$$|H| = p^2 \left[ f_{L,L}'' f_{K,K}'' - \left( f_{L,K}'' \right)^2 \right] > 0$$

• As long as eta < 1,

$$pf_{L,L}'' = p\beta \left(\beta - 1\right) A K^{\alpha} L^{\beta - 2} < 0$$

• Then,

$$H| = p^{2} \left[ f_{L,L}'' f_{K,K}'' - \left( f_{L,K}'' \right)^{2} \right] =$$

$$= p^{2} \left[ \begin{array}{c} \beta \left(\beta - 1\right) A K^{\alpha} L^{\beta - 2} * \\ \alpha \left(\alpha - 1\right) A K^{\alpha - 2} L^{\beta} - \\ \left(\alpha \beta A K^{\alpha - 1} L^{\beta - 1} \right)^{2} \end{array} \right] =$$

$$= p^{2} A^{2} K^{2\alpha - 2} L^{2\beta - 2} \alpha \beta \left[ 1 - \alpha - \beta \right]$$

- Therefore, |H| > 0 iff  $\alpha + \beta < 1$  (DRS)
- The two conditions coincide

## 4 Introduction to Market Equilibrium

- Nicholson, Ch. 12, pp. 409-419
- Two ways to analyze firm behavior:
  - Two-Step Cost Minimization
  - One-Step Profit Maximization

- What did we learn?
  - Optimal demand for inputs  $L^*$ ,  $K^*$  (see above)
  - Optimal quantity produced  $y^*$

• Supply function.  $y = y^*(p, w, r)$ 

- From profit maximization:

$$y = f(L^{*}(p, w, r), K^{*}(p, w, r))$$

- From cost minimization:

MC curve above AC

– Supply function is increasing in p

• Market Equilibrium. Equate demand and supply.

- Aggregation?
- Industry supply function!

#### **5** Aggregation

#### 5.1 **Producers** aggregation

- J companies, j = 1, ..., J, producing good i
- Company j has supply function

$$y_i^j = y_i^{j*}(p_i, w, r)$$

• Industry supply function:

$$Y_{i}(p_{i}, w, r) = \sum_{j=1}^{J} y_{i}^{j*}(p_{i}, w, r)$$

• Graphically,

#### 5.2 Consumer aggregation

- One-consumer economy
- Utility function  $u(x_1, ..., x_n)$
- prices  $p_1, ..., p_n$
- Maximization  $\Longrightarrow$

$$x_{1}^{*} = x_{1}^{*}(p_{1},...,p_{n},M),$$
  
:  
$$x_{n}^{*} = x_{n}^{*}(p_{1},...,p_{n},M).$$

- Focus on good *i*. Fix prices  $p_1, ..., p_{i-1}, p_{i+1}, ..., p_n$  and M
- Single-consumer demand function:

$$x_i^* = x_i^* (p_i | p_1, ..., p_{i-1}, p_{i+1}, ..., p_n, M)$$

- What is sign of  $\partial x_i^* / \partial p_i$ ?
- Negative if good *i* is normal
- Negative or positive if good i is inferior

- Aggregation: J consumers, j = 1, ..., J
- Demand for good i by consumer j :

$$x_i^{j*} = x_i^{j*} \left( p_1, ..., p_n, M^j \right)$$

• Market demand  $X_i$ :

$$X_{i}\left(p_{1},...,p_{n},M^{1},...,M^{J}\right)$$
$$=\sum_{j=1}^{J}x_{i}^{j*}\left(p_{1},...,p_{n},M^{j}\right)$$

• Graphically,

• Notice: market demand function depends on distribution of income  ${\cal M}^J$ 

- Market demand function  $X_i$ :
  - Consumption of good i as function of prices  ${f p}$
  - Consumption of good i as function of income distribution  ${\cal M}^j$

## 6 Market Equilibrium in the Short-Run

- What is equilibrium price  $p_i$ ?
- Magic of the Market...
- Equilibrium: No excess supply, No excess demand
- Prices  $\mathbf{p}^*$  equates demand and supply of good *i*:

$$Y^* = Y_i^S(p_i^*, w, r) = X_i^D(p_1^*, ..., p_n^*, M^1, ..., M^J)$$

• Graphically,

• Notice: in short-run firms can make positive profits

• Comparative statics exercises with endogenous price  $p_i$ :

- increase in wage w or interest rate r:

- change in income distribution

### 7 Next Lecture

- Market Equilibrium
- Comparative Statics of Equilibrium
- Elasticities
- Taxes and Subsidies