

# Economics 101A

## (Lecture 7)

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## Outline

1. Utility maximization – Tricky Cases
2. Indirect Utility Function
3. Comparative Statics (Introduction)
4. Income Changes
5. Price Changes

# 1 Utility maximization – tricky cases

- Tricky Cases (ctd)

2. Solution does not satisfy  $x_1^* > 0$  or  $x_2^* > 0$ . Example:

$$\begin{aligned} \max x_1 * (x_2 + 5) \\ s.t. p_1 x_1 + p_2 x_2 = M \end{aligned}$$

- In this case consider corner conditions: what happens for  $x_1^* = 0$ ? And  $x_2^* = 0$ ?

### 3. Multiplicity of solutions.

- Example 1: Perfect Substitutes with  $p_1/p_2 = \alpha/\beta$
- Example 2: Non-convex preferences with two optima

## 2 Indirect utility function

- Nicholson, Ch. 4, pp. 128-130
- Define the indirect utility  $v(\mathbf{p}, M) \equiv u(\mathbf{x}^*(\mathbf{p}, M))$ , with  $\mathbf{p}$  vector of prices and  $\mathbf{x}^*$  vector of optimal solutions.
- $v(\mathbf{p}, M)$  is the utility at the optimum for prices  $\mathbf{p}$  and income  $M$
- Some comparative statics:  $\partial v(\mathbf{p}, M)/\partial M = ?$
- Hint: Use Envelope Theorem on Lagrangean function

- What is the sign of  $\lambda$ ?
- $\lambda = u'_{x_i}/p > 0$
- $\partial v(\mathbf{p}, M)/\partial p_i = ?$
- Properties:
  - Indirect utility is always increasing in income  $M$
  - Indirect utility is always decreasing in the price  $p_i$

### 3 Comparative Statics (introduction)

- Nicholson, Ch. 5, pp. 145-155
- Utility maximization yields  $x_i^* = x_i^*(p_1, p_2, M)$
- Quantity consumed as a function of income and price
- What happens to quantity consumed  $x_i^*$  as prices or income varies?

- Simple case: Equal increase in prices and income.

- $M' = tM, p'_1 = tp_1, p'_2 = tp_2.$

- Compare  $x^*(tM, tp_1, tp_2)$  and  $x^*(M, p_1, p_2).$

- What happens?

- Write budget line:  $tp_1x_1 + tp_2x_2 = tM$

- Demand is homogeneous of degree 0 in  $\mathbf{p}$  and  $M$ :

$$x^*(tM, tp_1, tp_2) = t^0 x^*(M, p_1, p_2) = x^*(M, p_1, p_2).$$



- Consider Cobb-Douglas Case:

$$x_1^* = \frac{\alpha}{\alpha + \beta} M/p_1, x_2^* = \frac{\beta}{\alpha + \beta} M/p_2$$

- What is  $\partial x_1^* / \partial M$ ?

- What is  $\partial x_1^* / \partial p_1$ ?

- What is  $\partial x_1^* / \partial p_2$ ?

- General results?

## 4 Income changes

- Income increases from  $M$  to  $M' > M$ .
- Budget line ( $p_1x_1 + p_2x_2 = M$ ) shifts out:

$$x_2 = \frac{M'}{p_2} - x_1 \frac{p_1}{p_2}$$

- New optimum?

- Engel curve:  $x_i^*(M)$  : demand for good  $i$  as function of income  $M$  holding fixed prices  $p_1, p_2$

- Does  $x_i^*$  increase with  $M$ ?

- Yes. Good  $i$  is *normal*

- No. Good  $i$  is *inferior*

## 5 Price changes

- Price of good  $i$  decreases from  $p_i$  to  $p'_i < p_i$
- For example, decrease in price of good 2,  $p'_2 < p_2$
- Budget line tilts:

$$x_2 = \frac{M}{p'_2} - x_1 \frac{p_1}{p'_2}$$

- New optimum?

- Demand curve:  $x_i^*(p_i)$ : demand for good  $i$  as function of own price holding fixed  $p_j$  and  $M$
- Odd convention of economists: plot price  $p_i$  on vertical axis and quantity  $x_i$  on horizontal axis. Better get used to it!

- Does  $x_i^*$  decrease with  $p_i$ ?

- Yes. Most cases

- No. Good  $i$  is *Giffen*

- Ex.: Potatoes in Ireland

- Do not confuse with Veblen effect for luxury goods or informational asymmetries: these effects are real, but not included in current model

## 6 Next Class

- More comparative statics:
  - More on Price Effects
  - Slutsky Equation
- Then moving on to applications:
  - Labor Supply
  - Intertemporal choice
  - Economics of Altruism