

DEPARTMENT OF ECONOMICS

PLACEMENT INFORMATION PACKET

2017-2018

INSTRUCTIONS

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FORMS

- Placement Checklist
- Intent Form
- Supervisor's Permission
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- Reference Summary Form
- Request for Letter of Recommendation (You'll need 3)

Timetable for Placement Activities, 2017-2018

MAY 11 4:00PM 639 Evans	KICK-OFF PLACEMENT MEETING: Distribution of placement information and forms.
JUNE 5	DEADLINE to give <i>preliminary</i> notice of intent to be on the job market.
SUMMER 2017	JOB MARKET PAPER: The time between now and November 15 is the most critical time in your whole graduate school career. You need to work 40 hours a day, ten days a week, six weeks a month to produce the best possible paper. By the time you release the paper, ideally November 1, but no later than November 15, it must be polished, and look ready to submit to a journal. You need not have done absolutely everything that could be done on the subject, but the paper cannot contain any obvious holes. You need to be showing drafts to your committee members on a regular basis, to obtain feedback and to give them the evidence they will need to write their recommendation letters. It takes far longer than you can possibly imagine to do the polishing and tidying up; when you set up your timetable, allocate what you think is a reasonable time to this process, then triple it.
JULY 3	SEMINAR ARRANGEMENTS: Contact the faculty member(s) organizing the seminar(s) appropriate for your work. Ask for a time slot in the fall. You really need a full 90-minute time slot; if the organizer suggests you share a slot with another student, please let the Placement Officer know. The optimal time depends on the state of your paper. If it is going to be in rough form in the early fall, you should schedule the seminar in September or early October, so that you will have time to revise the paper in the light of the comments received before it is necessary to mail it. If your advisors tell you the paper is in good shape, it may be better to present it in November, when it is more polished, because this will provide a better rehearsal for your interviews and fly-outs.
EARLY SEPTEMBER	HOTEL RESERVATIONS for AEA meetings in January: If you decide to reserve a hotel room in Philadelphia, PA for the meetings, make your reservations as soon as the information becomes available on the AEA website. Competition for rooms in the best-located hotels will be very intense.
AUGUST 31	DEADLINE to contact faculty to request letters of recommendation.
AUGUST 31 5PM 597 Evans	PLACEMENT MEETING: All students planning to be on the Job Market must attend this meeting. Students interested in learning more about the placement process are also welcome to attend.
SEPTEMBER 15	DEADLINE to give <i>final</i> notice of intent to be on the job market.
SEPTEMBER 15	DEADLINE to turn in following forms to the grad office, 541 Evans Hall: Supervisor Permission Slip Candidates Permission Slip Copies of Letter of Recommendation Form submitted to each of your recommenders Reference Summary Form Email first draft of your Curriculum Vitae (in MS Word) to Placement Chair & Coordinator One copy of UCB graduate transcript (order from the Registrar's office and have them mailed to you - DO NOT OPEN THE ENVELOPE - KEEP IT SEALED.) Copy of summary sheet from Teaching Evaluations for each course you have GSI'ed Copy of GSI Awards (if applicable)
SEPTEMBER 15	DEADLINE to meet with Placement Chair to discuss draft of job market paper and first draft of CV.

SEPTEMBER 28
5PM 597 Evans

PLACEMENT MEETING: Submitting your application packets

OCTOBER 17

FINAL DATE to be taken off the roster. If you are not going to be ready in time, get your name off of the roster!

DEADLINE: Final date to forward PDF version of CV to annacross@econ.berkeley.edu for posting on web **AND** have your personal professional website up and running.

NOVEMBER 1

ROSTER MAILING: Roster containing information about each candidate with attached vitae will be emailed to approximately 400 academic institutions and 50 non-academic institutions.

NOVEMBER 1

Placement Website goes live.

NOVEMBER 1

DEADLINE for faculty to turn in Letters of Recommendation to the Graduate Office, 541 Evans.

EARLY
NOVEMBER

SUBMISSION OF APPLICATION PACKETS: Your applications (based on JOE listings) should be submitted, ideally, on November 1, but no later than November 15. Each day's delay beyond November 15 will cost you interviews.

NOVEMBER 30
5PM 597 Evans

PLACEMENT MEETING: Interviews and Fly-outs

DECEMBER

SCHEDULE INTERVIEWS: Most students should accept all interviews offered. The ideal number is 12-20. You can go above 20 if you are able to schedule many of them on January 5 and January 6. If you reach 12 interviews early in the process, discuss strategy for accepting additional interviews with the Placement Officer. It is fine to politely decline an interview if your schedule is full, but there is no polite way to cancel an interview once you have scheduled it. Allow sufficient time between interviews: the minimum is 15 minutes if they are in the same hotel, longer if you must travel from one hotel to another.

DECEMBER 4-8

MOCK INTERVIEWS

LATE DECEMBER

DEADLINE TBA to enter AEA interview schedule onto online scheduling system.

JANUARY 5-7

PREP FOR AEA MEETINGS – Held in Philadelphia, PA on January 5-7, 2018.

JANUARY 4

DAY BEFORE OFFICIAL START OF MEETINGS: Some interviews may be scheduled on this day.

JANUARY 5-7

AEA MEETINGS: January 5 and 6 are the main days for the meetings, and for interviews. The official meetings end around noon on the 7th, but interviews may continue until mid-afternoon.

JANUARY 8

BE AT YOUR HOME BASE: Usually, this will be Berkeley. Don't take time off for a vacation, as fly-outs can begin immediately. Above all, make sure you can monitor your e-mail and voicemail twice a day, and respond immediately when someone contacts you; if you delay in getting back to an institution, they will think you are not interested.

JANUARY-MAY

FLY-OUTS: Your first task will be biting your nails until the first fly-back invitation arrives. This is a horrible time, so try to resist the temptation to go crazy. Many students wait for weeks with no action, then suddenly get a half-dozen fly-outs scheduled in the course of a few days. Try to get work done on your dissertation while you are waiting. Once the first invitation comes in, contact the Placement Officer *immediately*; the two of you will work out a strategy for using this initial invitation to generate additional fly-outs. Do not schedule fly-outs too closely. It is impossible to do fly-outs in different cities on successive days. Even if two institutions are in the same city, it is much better to have a day off in between if at all possible.

OFFERS: As soon as you get your first offer, contact the Placement Officer *immediately* to work out a strategy for negotiating over terms, dealing with deadlines, and using the offer(s) you have to generate other offers.

EARLY MARCH

AEA JOB SCRAMBLE: Occasionally prospective employers of new Ph.D. economists exhaust their candidates before hiring someone during the winter/spring "job market" period. Similarly, new economics Ph.D's seeking a job sometimes find that all of the prospective employers with whom they have interviewed have hired someone else before they have secured an appointment. To address these problems, the AEA has established a "Job Market Scramble" website to facilitate communication between employers and job seekers. In early March employers that continue to have an available position advertised in Job Openings for Economists (JOE) prior to February 15 may post a short notice of its availability (with a link to the JOE listing). Similarly, new or recent economics Ph.D. job seekers still looking for a position may post a short announcement of their continued availability, with a link to their application materials (C.V., papers, and references). The web site will open for viewing only to those who have registered for this service.

GENERAL INFORMATION JOB MARKET 2017-2018

ELIGIBILITY CRITERIA

- Ph.D. candidates who have passed the oral qualifying examination and advanced to candidacy.
- The student's dissertation advisor must certify that the thesis will be completed by August 2018.
- Students must have a *polished* job market paper ready for review by faculty in October (most faculty will not write letters without reading the job market paper first) and a final version for mailing in the beginning of November. The paper must look done, and ready to submit to a journal. It must be well written. The *introduction* must clearly indicate (1) the problem addressed; (2) why it is interesting; (3) what methods were used to address the problem; and (4) the main conclusions. You should be giving the members of your committee updated versions of the paper on a regular basis, beginning in the summer.

APPLICATION LETTER (*Sample follows*)

You are required to submit an application letter with every application packet you send out while on the job market. Your letter must be specific in terms of your interests and qualifications and should include the following information:

1. A statement that you wish to apply for the position. Describe the position unambiguously (for example, the Assistant Professor position in economic demography you advertised in JOE). If you were asked to apply, state the source (for example, Professor X asked me to submit an application).
2. A brief description of your background.
3. An identification of areas of special interest relevant to the specifics of the position.
4. A one paragraph description of your main job market paper.
5. A short description of other work you are involved with and which might help your application.
6. A statement that you will be available for interviews at the AEA meetings.
7. Mention that letters of recommendation will be forwarded by our placement office.

APPLICATIONS

Application packets mailed by the student should include your application letter, a CV, and your job market paper. You may include other written work if it will enhance your application. Do not send out term papers, senior theses, etc. unless you want employers to judge you based on them (hint: with very rare exceptions, you do not want them to do so). Don't include teaching evaluations and transcripts unless they are specifically requested in the advertisement for this particular job. You should begin submitting as soon as possible after November 1, but no later than November 15; each day's delay after November 15 will cost you interviews. It is essential that your packets arrive at the institutions before Thanksgiving. Responses to ads in the December JOE should be mailed within 24 hours of the appearance of the ad.

REQUESTS

As a result of consultation with faculty, an institution may solicit an application from you. Often, you will be asked to submit an application to a different address from the one listed in the ad. Unless the address is *identical*, you must submit a second application in order to ensure you will be considered. As a matter of courtesy, it is essential that you submit applications to any institution that solicits them.

INTERVIEWS AT AEA MEETINGS

Job market candidates will be contacted (mostly in December) by prospective employers to arrange for interviews at the AEA meetings in January; interviews are rarely scheduled at the meetings, and only by lower-ranked employers. Most students should accept all interviews offered. However, you should not over-schedule yourself. The ideal number of interviews is 12-20; you can schedule up to about 30 interviews provided that you are able to move many of them to the day before the meetings or the last day of the meetings. In scheduling, you need to allow enough time to get between interviews, which are often in hotels far apart. Allow a minimum of 15 minutes between appointments in the same hotel, more for appointments in different hotels. If your schedule is becoming too crowded, consult immediately with the Placement Officer to help decide whether to accept

interviews. You can decline interviews if you do so politely; there is no polite way to cancel an appointment after you have scheduled it.

In late December (deadline TBA) you can transfer the data from your interview schedule to the department's online scheduling system so the Placement Assistant can compile the master list for the AEA meetings. You will get detailed information about this online scheduling system in early December.

Be aware that the AEA meetings are an extremely stressful few days. Give some thought as to how your body typically responds to stress and try to plan accordingly so as to minimize any negative effects on your performance during interviews. Students in previous years have suffered from sleeplessness, loss of appetite, and nausea. Depending on how your body copes with stress, it may be necessary to talk to a doctor about a safe, effective way to deal with some of these ahead of time to insure your best performance during the meetings.

MOCK INTERVIEWS

To practice for interviews at the AEA meetings, the Placement Officer will arrange mock interviews for the week of December 4th.

ON CAMPUS INTERVIEWS

Recruiters from several organizations such as the IMF, the Board of Governors of the Federal Reserve System, the Federal Reserve Bank (from several locations), as well as several schools visit the Berkeley Campus. Candidates are encouraged to take advantage of this and sign up for interviews. Some of these interviews are quite early so it is imperative that you submit the required material to the Placement Office by the stated deadlines. You will be informed of interviews via email and sign-up sheets will be posted online. Most of the above named institutions will select from the roster the students they want to interview.

FLY-OUTS

After the AEA meetings, you can expect to receive invitations from prospective employers for a follow-up interview and to give a seminar. The following guidelines are suggested for fly-outs:

1. As soon as the meetings are over, return to your home base (usually, but not always, Berkeley). Do not plan to take a few days off, and do not ever lose access to your email or voicemail.
2. Please make sure that the recruiters have your mobile and if applicable your office phone number as well as your email address. It is inefficient to route requests through the front office or the Placement Office.
3. As soon as you get your first request for a fly-back, immediately inform the Placement Officer, who will advise you on how to use this to generate additional fly-outs.
4. Most fly-outs will begin with breakfast and go through dinner. For this reason, it is impossible to do fly-outs at different institutions on consecutive days, unless they are in the same city; even then, it is much better to have a day off if at all possible. You should ask for a schedule in advance, so you know what to expect.
5. It is generally best to take your own laptop computer and a back-up of your slides on a USB memory; as a second back-up, email the file to yourself and leave it in your inbox, so you can use web mail to download it if all else fails.
6. Ask what expenses will or will not be covered by the interviewing institution or will be shared with other interviewing institutions. In many cases, you will have to wait two or three months for reimbursement, so make sure you have sufficient liquid resources.
7. Inform the Placement Chair of your fly-outs and where you can be reached at any given time during your absence from campus.

JOB OFFERS

Job offers can come as early as late January and as late as April or May. As soon as you get your first offer, consult the Placement Officer, who will help you work out a strategy to use this offer to try to generate additional offers, and to deal with deadlines. After an offer is made, most employers will give the candidate a reasonable amount of time—one or two weeks—to consider the offer. Moreover, it is often possible to negotiate an extension. However, some employers will offer very short deadlines and/or refuse extensions. Do not simply allow a deadline to pass; either ask for an extension approximately three business days before the expiration, or decline the offer. Be aware that if you do not accept an offer by the deadline (with any extensions

that have been granted), it is extremely unlikely you will be able to resurrect the offer later. Once an offer has been accepted, the applicant should notify all potential employers with whom s/he has negotiated that s/he is no longer available. Please inform both the Placement Office and the Placement Officer immediately when you accept a job offer.

AEA JOB SCRAMBLE [<http://www.aeaweb.org/joe/scramble/>]

Occasionally prospective employers of new Ph.D. economists exhaust their candidates before hiring someone during the winter/spring "job market" period. Similarly, new economics Ph.D.s seeking a job sometimes find that all of the prospective employers with whom they have interviewed have hired someone else before they have secured an appointment. To address these problems, the AEA has established a "Job Market Scramble" website to facilitate communication between employers and job seekers. In early March employers that continue to have an available position advertised in Job Openings for Economists (JOE) prior to February 15 may post a short notice of its availability (with a link to the JOE listing). Similarly, new or recent economics Ph.D. job seekers still looking for a position may post a short announcement of their continued availability, with a link to their application materials (C.V., papers, and references). The website will open for viewing only to those who have registered for this service.

WORKING WHILE ON THE JOB MARKET

Students on the job market should be careful not to accept GSI appointments without making sure that no conflict will arise with teaching duties. Being on the job market is not a legitimate excuse for absence from section. *We recommend that you do not accept a GSI appointment in the Spring semester when you are traveling, unless there is compelling financial need.* If you do accept a GSI position in the spring, it is your responsibility to ensure that your students do not suffer for your absences. This means asking a fellow GSI to cover any of your office hours and sections you will miss, in addition to scheduling additional office hours to ensure your students can contact you.

DON'T GET DISCOURAGED

Keep in mind that the market changes not only from year to year, but from day to day. Also remember that the market works differently for each student, each institution, and for each field.

SERVICES TO EXPECT FROM THE PLACEMENT OFFICE

1. Advising of students on every aspect of the job market and arranging informational meetings.
2. Review of all curriculum vitae.
3. Review of letters of recommendation in collaboration with the Placement Officer.
4. Maintenance of candidates' files, which include letters of recommendation, CV, copy of official transcript, teaching evaluations, and all required forms.
5. Emailing of a placement roster to approximately 400 academic departments and 50 non-academic institutions across the country.
6. Posting of CV's of each job market candidate on the department's website.
7. Mailing, emailing and uploading of letters of recommendation when requested by candidates, recruiting institutions, or the placement officer with the department providing envelopes and assuming the cost of the mailing.
8. Informing students of requests for mailings not originated by the candidate.
9. Arrangements for on-campus interviews with visiting recruiters.
10. Job announcements received by the Graduate Office will be forwarded by email and posted on the placement bulletin board outside the placement office.
11. A department representative be present at the AEA meetings to assist students.

CANDIDATE'S RESPONSIBILITIES

Please read carefully to avoid any confusion about your responsibilities while on the job market.

1. It is **your** responsibility to meet all the deadlines. *If you miss deadlines you run the very real risk of not being included in our placement roster and thus severely limiting your exposure.*
2. Stay in contact with the Placement Office and Placement Officer if you expect help in any way. Make sure to check your email account frequently(!) for the duration of the placement process. Inform the Placement Office if you move or your phone number changes.
3. Order official transcripts from Office of the Registrar (mail to yourself), keep the original and provide the placement office with a copy.
4. Collect a complete set of your teaching evaluations and make copies for yourself and one for the Placement Office. If you do not have your evaluations they are filed in the Graduate Office in 541 Evans.
5. Make arrangements to present your job market paper in a seminar. You should begin this process July 3. Discuss your job market paper with your advisor and the professor in charge of the seminar in your field.
6. Make sure your letters of recommendation are received by the Placement Office by the November 1 deadline so that changes (if necessary) may be made in a timely fashion. Make an early appointment with the faculty you expect to write a letter for you. If for some reason the faculty will not write a letter for you by the stated deadline you need to inform the Placement Office and let us know why (paper not completed, has not read the paper yet, etc.)
7. Make an appointment with the Placement Officer to discuss your CV. Set up your CV according to the department template and submit to the Placement Office for review.
8. Send a PDF version of your approved CV to annacross@econ.berkeley.edu for posting on the website.
9. You assume all costs for mailing your application packet and for mailing labels including an extra set of labels for the Placement Office. Allow plenty of time for preparing your packets for mailing as it will take longer than you expect.
10. Schedule your interviews and submit your schedule to the Placement Office via the online scheduling system in late December.
11. Keep copies of all forms and correspondence for you records.

If you returned the intent form with a definitely yes and then decide to withdraw from the job market, you must let the Placement Office know immediately.

INSTRUCTIONS FOR CV FOR INCLUSION IN THE ROSTER

DEADLINE: September 15, 2017

Please email a first draft of your CV to the Placement Office by September 15, 2017 to ensure that your CV is included in the job market roster. Some people think they increase their chances for jobs by loading their CV up with lots of “stuff.” They are wrong. An employer will spend a limited amount of time looking at the CV, and if you hide the good stuff by including a lot of marginal stuff, they may not see the things that will make them want to interview you.

TEMPLATE

CVs which will be part of the job market roster must use the department’s standard one page format (*Sample follows*). CVs which do not conform to this format will not be included in the roster. All students must use Word not only to avoid conversion problems but to guarantee a standard appearance. The CV template will be sent to the placement listserv in August.

DESIRED TEACHING AND RESEARCH FIELDS

Do not list more than three fields for each category (primary and secondary). It is very important to decide how you are going to sell yourself and the fields you list will be the determinant. You should discuss this thoroughly with your dissertation advisor and the Placement Officer. Once you decide on your fields and the CV has been mailed with the roster, you cannot change them. You need to use broad, widely-recognized fields, especially in the primary fields; if you describe your interests too specifically, employers will think you can’t teach the bread-and-butter classes in your field. You can be a little more specific in the list of secondary fields.

FIELDS OF CONCENTRATION

These are the fields in which you took your field exams.

OTHER REFERENCES

List the names of professors you asked to write a letter for you. These are usually professors from your Orals Committee or Dissertation Committee, but you also may opt for another professor who knows you better and has worked with you. Employers require three letters of recommendation. Do not use more than three letters unless you have a specific reason for the additional letters that you have discussed with the Placement Officer. Adding more letters increases the chances that you will have a lukewarm letter; if this happens it will hurt your chances. Remember, you definitely have to have letters from those professors you name on your CV. If you decide to add a letter later on, you have to mention that in your letter of application.

DISSERTATION TITLE

Give the main title of the dissertation and, if you choose to, the titles of the chapters or essays. Do **not** list the dissertation again under “Papers”. Indicate which one is your job market paper.

COMPLETION DATE

If you have already filed your dissertation change “Expected Date of Completion” to “Degree Conferred”.

PRE-DOCTORAL STUDIES

List your most recent degree first.

INSTRUCTIONS FOR CV FOR INCLUSION IN THE ROSTER

DEADLINE: September 15, 2017 continued.

PROFESSIONAL EXPERIENCE

Current Position: do not list GSI or GSR positions on campus, just outside jobs.

Research: The first line should state the title of your job, the department-university/or company and date (optional); the second line - slightly indented - should state the name of the professor with whom you did your research, and a short description of the kind of research performed. List most recent jobs first.

Sample: Research Assistant, Department of Economics, U.C. Berkeley (2008)

Empirical data research with Professor D. Duck on market-to-book values in manufacturing, and on the causes of mergers in the automobile industry.

Teaching Experience: List all jobs, but if you were a GSI or GSR at Berkeley for the same department several times, then list the department only once. You may give the different topics you taught (names of the courses, not numbers). The first line in this category should be your title, the department and date (optional). The second line - slightly indented - should list the courses. List most recent jobs first.

Sample: Teaching Assistant, Department of Economics, U.C. Berkeley (Fall 2008-Spring 2010)

Introduction to Economics, Intermediate Microeconomics, Graduate Econometrics

PUBLICATIONS

List most recent paper first. List only papers already published or papers accepted for publication.

Sample: "Divorce and Women in the Labor Force" (with Professor Clair Brown), *Labor Economist* 56(1998), 66-69.

PAPERS

List titles of essays, working papers, or papers presented *only if* they will be available for November mailing and having them in your packet will enhance your chances of an interview. You may also list chapters or essays of your dissertation but only if you do not list them under *Dissertation Title*. Do not list term papers or other early work that you do not intend to submit for publication; if you list a paper, some institutions will request it, and when they see it was a second year paper, it will look really bad.

LANGUAGES

Omit this section if English is the only language, but always include English if listing other languages. If you include an adjective to describe your level of proficiency such as beginning, intermediate or advanced, always describe English as fluent.

CITIZENSHIP

We recommend you include your citizenship. If you have a green card but are not a U.S. citizen, indicate your citizenship and add "U.S permanent resident." If you are here on a temporary visa, we recommend you do not indicate whether it is an "F" or "J" visa.

POSTING YOUR CV ON THE DEPARTMENT WEBSITE

DEADLINE: *October 17, 2017*

In order to have your CV posted to the department website, convert the MS Word document to PDF and email the PDF version to annacross@econ.berkeley.edu by October 17, 2017.

While it is **not** required that you post your CV on the department's website it is in your best interest to do so as prospective employers use the web roster at least as much as they use the printed roster. You will have much less visibility if your CV is not included on the website.

Web CV's may differ slightly from the CV which is included in the roster, but may not contain conflicting information. As you are free to go over the one page limit for the CV that is posted to the web you may wish to include information not included on the CV for the roster or expand on information. Please be sure to provide active links in your PDF CV to papers listed that are available on the web and to your own website if you have one (instructions on next page) in addition to hyperlinking all email addresses listed.

You may include your home address and phone number on the CV that you submit for posting to the web, but please be advised that CV's posted to the department's website are accessible to the public and are not password protected. While posting contact information may be helpful to prospective employers it certainly compromises your privacy. You may consider including a cell phone number if you have one, or posting your home phone number only and not your address.

INSTRUCTIONS FOR LETTERS OF RECOMMENDATION

It is your responsibility to contact faculty and make sure that your letters of recommendation are received on time. The deadline for faculty to submit letters of recommendation to the Placement Office is **Wednesday, November 1, 2017**. Employers require three letters. In most cases, it is better not to have more than three letters, as it increases the chances that one of your letters will come across as lukewarm. However, there are situations in which a fourth letter writer can add something to your file that the other writers cannot address. If you are considering having more than three letters, discuss the considerations involved with the Placement Officer.

Given the increase in numbers of job postings requesting or requiring letters of recommendation via email, faculty will be given the option to submit letters of recommendation in electronic format. For faculty that choose to submit hardcopies instead, the Placement Office will scan letters of recommendation to create PDF files. Letters of recommendation will be mailed in hardcopy or emailed as appropriate to all institutions to which you apply.

- Contact faculty in person to ask for letters of recommendation. You should do this as early as possible, but no later than **Thursday, August 31, 2017**. Your thesis advisor must write a letter, but, even though it is seldom done, you may choose other faculty than those on your thesis committee to write the remaining letters. *The names of faculty writing the letters must correspond to the names of references on your curriculum vitae.* Please inform the Placement Office immediately if for some reason your letter/s cannot be written by the deadline (late orals, job market paper not far enough along etc.) and provide an estimated date of when we can expect the letter to avoid reminding faculty unnecessarily.
- Find out from the faculty if they might be away part or all of the Fall Semester and ask for absence dates and contact information during that time (address, phone number, e-mail, fax number).
- After you have talked to the faculty member, and the faculty member has agreed to write a letter of recommendation, complete the "Letter of Recommendation" form and give each of your references the original providing the Placement Office with a copy.
- Complete the Reference Summary Form with the appropriate information for each of your references and submit this form to the Placement Office no later than **Friday, September 15, 2017**.

UNIVERSITY OF CALIFORNIA AT BERKELEY
DEPARTMENT OF ECONOMICS PLACEMENT

PRIVACY NOTICE

Persons seeking employment with your institution who have attended the University of California at Berkeley may have waived their rights to inspect and review some or all of the letters of recommendation contained in this file.

California law does **not** permit the University to reveal to you whether a waiver has or has not been executed. Recommendations contained in this file may have been submitted in confidence. We ask you not to show them to the person seeking employment and do not discuss their content in any way that would permit the person seeking employment to identify the letter writers.

State and Federal privacy laws provide that certain letters in this placement file may only be disclosed to you on the condition that you will not show them to any other party without the written consent of the person seeking employment, except that they may be shown to your officers, employees, and agents for the purpose of determining whether or not to employ that person

ONLINE JOB RESOURCES

- Job Openings for Economists (JOE)
<http://www.aeaweb.org/joe/>
- AEA Economics Job Scramble
<http://www.aeaweb.org/joe/scramble/>
- The Association for Public Policy Analysis and Management (APPAM) lists mainly jobs in public policy schools, public policy consultant agencies, and government jobs.
<http://www.appam.org/>
- Academy of Management Placement Service requires that you be a member. These listings are most useful to those looking for jobs in Business Schools.
<http://aom.org/placement/>
- Financial Management Association
<http://www.fma.org/>
- Chronicle of Higher Education lists mainly research and teaching jobs, but is also strong on academic administration jobs. Variety of fields, and covers small to large schools.
<http://chronicle.com/jobs/>
- The Royal Economic Society runs its own version of JOE (UK-JOE). This may be useful for those interested in the UK.
<http://www.res.org.uk/view/jobListings.html>
- The Social Science Research Network job listing focuses almost exclusively on academic positions, but includes both US and international jobs with the US listings most likely replicating much of JOE.
http://www.ssrn.com/update/ern/ernjob/ern_job.html
- INOMICS, The Internet Site for Economists, posts job openings and is neither limited to a certain subject or geographical area nor to certain position levels.
<http://inomics.com/jobs>

STUDENT NAME

email address

homepage

BUSINESS ADDRESS:

Department of Economics
530 Evans Hall, #3880
Berkeley, CA 94720-3880

DESIRED RESEARCH AND TEACHING FIELDS:

PRIMARY

Microeconomics
Industrial Economics
Public Policy

SECONDARY

Consumer Policies
Regulation
Economic Psychology

FIELDS OF CONCENTRATION:

Industrial Organization, Public Policy

DISSERTATION TITLE: "New Appliances Every Year? - Consumer Manipulation or Real Need"

Expected Date of Completion: May 2005
Principal Advisor: Professor Danielle Klainberg
Other References: Professors Todd Benson and Cathleen Bell

PRE-DOCTORAL STUDIES:

	DEGREE	DATE	FIELD
Boston University	M.A.	2008	Economics
Santa Clara College	B.A.	2006	European History

PROFESSIONAL EXPERIENCE:

CURRENT POSITION:

Research Associate, Brookings Institution, Washington, D.C. (2006 - 2008)
Research on consumer policies.

RESEARCH:

Research Assistant, Department of Economics, U.C. Berkeley (2010)
Empirical data research with Professor D. Duck on market-to-book values in manufacturing, and on the causes of mergers in the automobile industry.
Research with Professor T. Tom on the devaluation of the dollar and its effect on import policies.
Summer Intern, International Monetary Fund, Washington, D.C (Summer 2009).
Research on price regulation in Oman.

TEACHING:

Teaching Assistant, Department of Economics, U.C. Berkeley (Fall 2009- Spring 2011)
Introduction to Economics, Intermediate Microeconomics, Graduate Econometrics.

PUBLICATIONS:

"Consumer Rationality and the Role of Advertising"
With Professor D. Duck, *Journal of Consumer Economics*, vol. 130 (2), 1990 (or when applicable use forthcoming).

PAPERS:

- Calculation of Consumer Demand and Prices@ (Job Market Paper)
- Do Consumer Habits Dictate Production or vice versa?@ (in preparation)
- Are We Encouraging Consumer Manipulation?@ Working paper #223, Department of Economics, UC Berkeley, 2009
- The Economic Consequences of Consumer Manipulation@

FELLOWSHIPS AND AWARDS:

2008 Alfred P. Sloan Fellowship (do not list tuition waivers, only real fellowships like the Berkeley Fellowship)
2010 Outstanding Graduate Student Instructor Award

OTHER INFORMATION:

Affiliations: American Economic Association
Languages: English, Italian, French -omit if English is the only language, but always include English if listing languages
Citizenship: Canada

SAMPLE APPLICATION LETTER

Your Address if you
are not using letterhead

Date

Professor Todd Benson
Chair, Personnel Committee
Department of Economics
George Washington University
San Diego, CA 20052

Dear Professor Benson:

I wish to apply for the assistant professor position (be sure to identify the specific job(s) if there is more than one ad) that you advertised in the October 2017 issue of Job Openings for Economists. I have a strong background in Industrial Organization and Public Policy with a special interest in Consumer Economics. I will complete my Ph.D. degree in Economics from the University of California at Berkeley in May 2018.

My main job market paper is titledand deals with (description).

I am also working on

I am enclosing my Job Market Paper and (optional- any paper you feel would help your application), my curriculum vitae (add GSI Evaluations and/or Transcripts if requested in the ad). Letters of recommendation will be forwarded under separate cover by the departmental Placement Service.

I will be attending the AEA Meetings in Boston, MA, and will be available for interviews. I can be reached via email at (include your Econ email address here even though it is listed on your CV). I can also be reached by telephone at (your phone #) until date 1 and at (second phone # if applicable) after date 2.

I look forward to your response.

Sincerely,

Your Name

FORMS

- Placement Checklist
- Intent Form
- Supervisor's Permission
- Candidate's Permission
- Reference Summary Form
- Request for Letter of Recommendation (3 copies)

Placement Checklist

Sept 15th **DEADLINE** to turn in following forms to the grad office, 541 Evans Hall:

- Supervisor Permission Slip
- Candidate Permission Slip
- Copies of the original Letter of Recommendation Form submitted to each of your recommenders
- Reference Summary Form
- Email first draft of your Curriculum Vitae (in MS Word) to Placement Chair and to the Placement Coordinator at annacross@econ.berkeley.edu
- One copy of UCB graduate transcript (order from the Registrar's office and have them mailed to you - DO NOT OPEN THE ENVELOPE - KEEP IT SEALED.)
- Copy of summary sheet from Teaching Evaluations for each course you have GSI'ed
- Copy of GSI Award (if applicable)

Note: If you do not have copies of the teaching evaluation summary sheet(s) and/or your GSI award, please email annacross@econ.berkeley.edu with the term, year, and course(s) you taught and/or the year you received the GSI award. The Placement Office will make copies of the documentation to include with your placement file.

INTENT FORM

DEADLINE: *Monday, June 5, 2017*

Name: _____

Year entered graduate school: _____

Will you be on the job market?

Definitely yes _____

Thinking about it _____

Not sure yet _____

Definitely no _____

Term and year completed orals: _____

Do you know any Econ students who plan to be on the job market, but were not able to get the information packet?

NAME: _____

NAME: _____

SUPERVISOR'S PERMISSION

DEADLINE: *September 15, 2017*

Eligibility criteria for job market:

Ph.D. candidates who successfully completed their oral examination:

Date (term and year) of oral examination _____

The student's thesis supervisor must certify that the thesis will almost certainly be completed by August 2017.

=====

To: Graduate Advisor/Placement Coordinator, 541 Evans Hall

This is to certify that, in my opinion _____
(student's name)

is ready to enter the job market this year and will be able to accept an appointment for the following academic year. I expect him/her to complete the dissertation

by: _____.
(date)

Signature _____
(Dissertation Supervisor/Thesis Chair) _____
(Date)

Print Name _____

CANDIDATE'S PERMISSION

DEADLINE: *September 15, 2017*

I hereby authorize the Faculty, Graduate Advisor, and Placement Office of the Department of Economics at the University of California at Berkeley to:

1. Send my placement materials, including but not limited to my curriculum vitae, and letters of recommendation to any prospective employer.
2. Discuss my academic performance, including but not limited to my performance in classes, my teaching ability, the quality of my thesis, and my potential for academic research, with any prospective employer.
3. Allow the Placement Service to post my CV on the web-site.

YES _____ **NO** _____ (Please initial). _____

4. I have been advised that the department's placement website is accessible to the public and not password protected. If I choose to post my CV on the website and include personal information such as home phone number, cell phone number and address, I understand that this information will be accessible to the public.

YES _____ **NO** _____ (Please initial). _____

(Please consider the matter of confidentiality on #3 and #4 before you make your decision).

Signing this form allows faculty (including the Placement Chair) to discuss your academic performance and your dissertation with any prospective employer and allows the Graduate Advisor and other Placement Office employees to send placement materials to any institution requesting your placement packet without asking your permission each time a request is made.

Signature: _____

_____ Date

Print Name: _____

REFERENCE SUMMARY FORM

DEADLINE: *September 15, 2017*

Please fill out and submit to the Placement Office. For address, please use campus address. Please be sure to write legibly as this information will be used to contact references if necessary.

YOUR NAME _____

REFERENCE 1

ADDRESS _____

TELEPHONE _____

EMAIL _____

REFERENCE 2

ADDRESS _____

TELEPHONE _____

EMAIL _____

REFERENCE 3

ADDRESS _____

TELEPHONE _____

EMAIL _____

REFERENCE 4

ADDRESS _____

TELEPHONE _____

EMAIL _____

REFERENCE 5

ADDRESS _____

TELEPHONE _____

EMAIL _____

LETTER OF RECOMMENDATION

Student Name: _____

Student: Complete and submit this form to your faculty references by Thursday, August 31, 2017 and submit a copy of the completed form to the Placement Office by Friday, September 15, 2017.

This letter of recommendation, submitted in support of your job search during the 2017-2018 academic year, will be kept confidential by the Placement Office of the Department of Economics, UC Berkeley. The Family Education Rights and Privacy Act of 1974 and its amendments, and the California Information Practices Act of 1977 and its amendments, guarantee you access to educational records concerning yourself. You are also permitted by those laws to voluntarily waive that right of access.

I waive my right of access to the letter of recommendation from _____
(RECOMMENDER NAME)

I do not waive my right of access to the letter of recommendation from _____
(RECOMMENDER NAME)

Signature of Student _____ Date: _____

Recommender: Please send your letter according to the instructions below by **Wednesday, November 1, 2017** to:

PLACEMENT OFFICE
Anna Cross
University of California
Department of Economics
541 Evans Hall, #3880
Berkeley, CA 94720-3880
510/642-6172, e-mail: annacross@econ.berkeley.edu

Due to an increase in the number of job postings requesting letters of recommendation via email, the Placement Office will centrally handle emailing letters of recommendation for job market candidates. To facilitate this, faculty now have the option of submitting letters of recommendation as PDF files via email. While submitting letters as PDF files is preferred practice, the Placement Office will scan letters to create PDF documents for those faculty that choose to submit letters in hardcopy. Instructions for obtaining electronic department letterhead, scanning signatures, and converting documents to PDF are available through the Placement Office.

GENERAL INSTRUCTIONS

Please address your letter "To Whom It May Concern:" or "Dear Colleague:" Please **DO NOT** address the letter to the Placement Coordinator or to the Placement Officer. If for any reason you cannot submit your letter by the stated deadline of November 1, 2017, please inform the Placement Office via email at annacross@econ.berkeley.edu as soon as you know, along with the reasons for the delay. In addition, please keep the Placement Coordinator informed of any special conditions you set for writing the letter such as a completed final version of the Job Market Paper from the student.

ACCEPTED SUBMISSION FORMATS

Letters must be on university letterhead and include an original or electronic signature. Letters can be returned as a PDF file via email to annacross@econ.berkeley.edu or in hard copy format to the Placement Office (541 Evans, or mailing address above).

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