Kim and Lee: The opportunites and threats of the patent transfer market driven by government: Empirical evidence on the Korean case - discussion

> Bronwyn H. Hall Monte Verita Conference 20 June 2007

Setup of paper

Data

- ONLY 18 firms affects amount one can learn about firm effects
- ~11000 patents, 300 on open innov market, ~1100 on govt sponsored market (NTB)
 - But apparently all firms on NTB
 - How many are on the traditional market?
- Questions of paper:
 - Which patents are offered for license?
 - Of these, which ones on traditional market, which on govt market?
- Need a bit more discussion of the differences in the two markets – to clarify our understanding
 - O What does the traditional market include, exactly?
 - Incentives does the government regulate the form of the license on NTB?

Econometrics

- Although analysis is done at patent level, much of the discussion is about firm strategy and some variables are actually firm level rather than patent level (size, portfolio)
- I would suggest
 - Current estimates need grouped (on firm) standard errors (this make the model random effects)
 - Estimates with *fixed firm effects* –allows each firm to have its own probability of licensing, and asks how the patents are chosen for licensing *within firm*
 - Compare FE to RE and to results that capture firm effect with size and portfolio, but measure portfolio as a share of size to avoid collinearity problem
- Show marginal effects (dF/dX), not coefficients

Results and comments

Variables

- O What does the measure of scope really mean are claims truly scope?
- O The common meaning of strategic –the use of patent portfolios for non-traditional reasons – not to exclude from one's own invention but to block others from the field or to defend against suits

Results suggest two types of firms:

- Smaller licensing oriented, patents central (open mkt)
- Large firms dumping patents (NTB)
- Need some tables describing firms (as opposed to patents)
- Is 'artificial' the right word for these markets? they seem perfectly normal to me – list products and post prices and see what the demand is
- Shelf warmers? Is this a real problem? Don't patents expire? And if there are renewal fees, firms won't keep patents in force if there is no market for them