## Patent Data as Indicators

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Basberg (1987), "Patents and the Measurement of Technological Change: A Survey of the Literature," *Research Policy.* 

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Griliches (1990), "Patent Statistics as Economic Indicators: A Survey," *Journal of Economic Literature.* 

Collection of references to citations papers on my website

October 2004

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## Patents as indicators

A patent is a property right to a knowledge asset => patent counts can be useful measures of innovative output

- Counts at the firm, industry, country level over time
- Counts weighted by the number of subsequent citations that the patents receive

### Citations from one patent to another

 an imperfect but useful map of the links between these "bits" of output or knowledge

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# Pavitt (1988)

 Th T	nree sources of bias in patent counts:	
	Differences across countries in economic costs and benefits of patents – rigor of exam; size of market; subject matter coverage	
2.	Differences among technologies and sectors in the importance of patents as protection against imitation	
3.	Differences among firms in propensity to patent, especially unimportant innovations; filing under different names	
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US R&D and Patenting 1953-2002





US R&D and Patenting 1953-2002





Measuring innovation using patents – early literature

Schmookler (1966 book) – pioneer in the use of patent statistics Scherer (AER 1965) - oil, chemicals, steel industry Griliches et al (NBER ~1980) – first work using computerized USPTO data October 2004 WIPO - Patents as Indicators 10

## Griliches et al

- Patents strongly related to R&D across firms, elasticity close to one (proportional)
  - Controlling for unobserved differences across firms in propensity to patent, elasticity lower (about 0.3)
  - Difficult to determine lag relationship because R&D very smooth over time within firm
  - But, in the presence of R&D, patents added little explanatory power for sales, profits, and market value. Why?
    - Skewness of the distribution of patent value or importance

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## What are patent citations?

- Somewhat like citations in a research paper:
  - References to prior technology, either patents or other scientific literature on which the current patent builds or which it uses
  - Some added to avoid infringement (limit scope, defense against suits)
  - Some added by the USPTO examiner (not used by inventor)
  - Some added for "teaching" (like survey articles)
- USPTO differs slightly from EPO in citation practice
  - USPTO: all relevant citations
  - EPO: minimum number needed to cover prior art

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United Stat	es Patent		4,310,440
Wilson, et	t al.		January 12, 1982
Crystalline	metallophosphate compositions		
		Abstract	
of which vary and also estail hydrotarb on	, among the individual species, from abo of properties somewhat analogous to ze- conversions.	ut 3A to 10A in diameter. The compositions represent a new cl sätic molecular neves which render them useful as catalysts or o	arr of adrorbents of the molecular neve type, atalyst bares in chemical reactions such as
		사람은 그 것 것 것 수는 것을 것 같아. 것 도 것 것 같아?	
Investors	Wilson; Stephen T. (Shub Oak, h	(Y), Lok; Brent M. (New York, NY), Planigen; Edith M. (	White Plans, NY)
Inventors Assignee	Wilson; Stephen T. (Shub Oak, 1 Union Carbido Corporation (New 166333	(Y), Lok; Brent M. (New York, NY), Flanigen; Edith M. ( York, NY)	White Plans, NY)
Investors Assignee Appl No Filed	Wilson; Stephen T. (Shub Oak, 1 Union Carbido Corporation (New 166333 July 7, 1980	(Y), Lok; Brent M. (New York, NY), Flanigen; Edith M. ( York, NY)	White Plans, NY)
Inventors Assignce Appl. No Filed Current U.S	Wilson; Stephen T. (Shub Oak, 1 Union Carbido Corporation (New 166333 July 7, 1980 S. Class:	VY), Lok; Brent M. (New York, NY), Flanigen; Edith M. ( York, NY) 502/208, 208/112, 208/114, 208/135, 208 423/305, 502/510, 502/511, 58	White Plans, NY) (136, 208/138, 208/143; 208/213, 208/254E (5/418, 585/419, 585/467, 585/475, 585/48)
Inventors Assignce Appl. No. Filed Current U.S Intern'l Cla	Wilson; Stephen T. (Shub Oak, 1 Union Carbido Corporation (New 166333 July 7, 1980 S. Class: as:	TY), Lok; Brent M. (New York, NY), Flanigen; Edith M. ( York, NY) 502/208, 208/112, 208/114, 208/135, 208 423/305; 502/510, 502/511, 58	White Plans, NY) (136, 208/138, 208/143, 208/213, 208/254E 5/418, 585/419, 585/467, 585/475, 585/481 B01J 027/14, B01J 031/02, C01B 015/1
Inventors Assignce Appl. No. Filed Current U.S Intern'l Cla Field of Sea	Wilson; Stephen T. (Strob Oak, 1 Union Carbido Corporation (New 166333 July 7, 1980 S. Class: as: arch:	<ul> <li>IV), Lok; Brent M. (New York, NY), Flanigen; Edith M. ( York, NY)</li> <li>502/208, 208/112, 208/114, 208/135, 208 423/305; 502/510, 502/511, 58</li> </ul>	White Plans, NY) (136, 208/138, 208/143, 208/213, 208/254E 5/418, 585/419, 585/467, 585/475, 585/48 B01J 027/14, B01J 031/02, C01B 015/1 252/435,430 423/30;
Investors Assignee Appl. No Filed Current U.S Intern'i Cla Field of Sea	Wilson; Stephen T. (Shub Oak, 1 Union Carbido Corporation (New 166333 July 7, 1980 S. Class: ss: arch:	RY), Lok; Brent M. (New York, NY), Flanigen; Edith M. ( York, NY)          502/208, 208/112, 208/114, 208/135, 208         423/305, 502/510, 502/511, 58         References Cited [Referenced By]	White Plans, NY) (136, 208/138, 208/143; 208/213, 208/254E (5/418, 585/419, 585/467, 585/475, 585/481 (801J 027/14, 801J 031/02, C01B 015/1 (252/435,430 423/305
Inventors Assignee Appl. No Filed Current U.S Intern'l Cla Field of Sea	Wilson; Stephen T. (Strob Oak, 1 Union Carbido Corporation (New 166333 July 7, 1980 S. Class: as: arch:	TY); Lok; Brent M. (New York, NY); Flanigen; Edith M. ( York, NY)          502/208, 208/112, 208/114, 208/135, 208         423/305; 502/510; 502/511; 58         References Cited [Referenced By]         U.S. Patent Documents	White Plans, NY) (136, 208/138, 208/143, 208/213, 208/254B 5/418, 585/419, 585/467, 585/475, 585/481 B01J 027/14; B01J 031/02, C01B 015/1 252/435,430 423/305

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	Refere	ences Cited [Referenced By]	
	1	U.S. Patent Documents	
282602	May., 1942	Drennan	252/435.
330115	Sep., 1943	Drennan	252/435.
\$41871	Mar., 1976	Dwyer et al.	423/326.
69273	Jul., 1976	Brown et al.	252/435.
61724	Dec., 1977	Grose et al.	423/335.
66572	Jar., 1978	Choca	252/435.
132669	Jar., 1979	Choca et al	252/435.
ull. Soc. Chim., France imary Examiner: Met sistani Examiner: Wi torney, Agent or Firm	, 1961, F D'Yvore. z, Andrew ight, William G. ; Miller, Richard G.	Other References	
		Claims	
hat is claimed is: Crystalline a'uminopho	sphates each having a framework structure w	nose chemical composition expressed in terms of mole	ratics of oxides :s:
sub.2 O.sub.3 :1.0.+ h of said framework s	0.2 P sub.2 O.sub.5 : tructures being microporous in which the por	es are uniform and have nominal diameters within the r	ange of about 3 to about 10 Angstroms.

🔆 Patent Database Search Results: ref/4,310,440 in 1982-2001 - Netscape	
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Results of Search in 1982-2001 db for: REF/4,310,440: 219 patents. Hits 1 through 50 out of 219	-
Next 50 Hits	
Jump To	
Refine Search ref/4,310,440	
PAT. NO. Title	
1 <u>6,187,981</u> 📱 Process for producing arylalkanes and arylalkane sulfonates, compositions produced therefrom, and uses thereof	
2 <u>6,140,263</u> T Process for the production of supported zeolite membranes, and zeolite membranes so produced	
3 <u>6,060,415</u> 📱 <u>Aligned molecular sieve crystals grown on anodic alumina membrane</u>	
4 <u>6,051,746</u> 📱 Oxygenate conversions using modified small pore molecular sieve catalysts	
5 <u>6,020,533</u> 📱 Hydrocarbon conversion processes using crystalline manganese phosphate compositions	
6 <u>6,001,328</u> T Crystalline metallophosphates	
7 5,989,518 耳 Process for synthesizing and controlling the particle size and particle size distribution of a molecular sieve	
8 <u>5,976,491</u> 📱 Synthesis of and composition of ECR-40, large pore aluminophosphate	
9 <u>5,942,104</u> 📱 <u>Alumina source for non-zeolitic molecular sieves</u>	
10 <u>5,939,349</u> 📱 <u>Method of preparing non-zeolitic molecular sieve catalyst</u>	
11 5,912,393 🎩 Metallo aluminophosphate molecular sieve with novel crystal morphology and methanol to olefin process using the sieve	
12 <u>5,892,125</u> 📱 Preparation of n-butyraldehyde and/or n-butanol	
13 <u>5,879,655</u> 📱 Method of making microporous non-zeolitic molecular sieves	
14 <u>5,830,427</u> 📱 <u>Metallochalcogenide microporous compositions having metal-metal bonds</u>	
15 <u>5,785,748</u> Titanium dioxide pigments	
16 <u>5,780,003</u> T Crystalline manganese phosphate compositions	<b>_</b>
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### Some facts about U. S. citations





# Weighting by citations

- Carpenter and Narin (1981) patents associated with more important innovations more likely to be cited
   Trajtenberg (RJE 1990) willingness to pay for CAT scanners related to citations
   Klock and Shane (AER 1995) market value of citation-weighted patents in semiconductors
- Austin (1993) value increase for biotechnology patent grant related to subsequent citations
  - Hirschey et al (1998); Lev et al (1998) citationweighted patents as a measure of intangible assets
- Harhoff, Scherer, et al (1999) patents on inventions with higher economic value more likely to be cited in both US and Germany

# Hall, Jaffe, Trajtenberg

### Rand Journal of Economics 2005

Large firm level study which relates market-book value ratio to

- Stock of R&D spending
- Average patent yield per R&D
- Average cite yield per patent
- Findings
  - Cites per patent are more important than patent yield itself
  - Increase of one cite per patent => increase of 3% in market value
  - Below the median, cites per patent has no effect, but
    - 10% increase in value if cites per patent average 7-10
    - 35% increase in value if cites per patent average 11-20
    - 54% increase in value if cites per patent average above 20
  - Self-cites worth twice as much as other cites (appropriability)
- Timing do citations received before value is measured matter more or less than those received after?
  - Less, although they are useful for forecasting future cites
  - Predictable and unpredictable citations approximately equal

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## Other value correlates

- Opposition or litigation (obviously)
- Family size
- Backward citations as well as forward
- Claims, in some cases
  - independent claims if available
  - Cites per claim
- Type of citation
  - X and Y more valuable than others (EPO)

Citations as indicators of knowledge flow

Can they be used in this way?

- Jaffe, Trajtenberg, Fogarty surveyed 1300 inventors (37% response), find
  - About half correspond to some kind of knowledge flow
  - About one quarter to a very substantial flow
  - Remainder are primarily those added by others (not the inventor)



Distribution of answers to: What did you learn from the previous invention?



# Applications

- "Self" measure in HJT
  - Geographic localization
    - Henderson, Jaffe, and Trajtenberg
    - Many successor papers
  - Branstetter (2000); Macgarvie (2003)
    - Citations used to measure knowledge flow induced by exporting or importing
    - French firms begin exporting to Germany
      - Do they cite German patents more after than before?
- Spillover from alliances?
  - Ham (1997) Sematech
  - Mowery and coworkers universities and industry

## Conclusions

### Patents as indicators

- Can be useful, especially citation-weighted correlated with value, R&D, litigation, profits, etc.
- However, important, especially over time, to understand the impact of policy changes on these indicators.

### Citations

- Defensible as a partial measure of knowledge transfer
- Suggest spillover localization in region and country

## Data needs

Major patent offices have put an enormous amount of data online, *but* more suited to search than statistical analysis

researchers need to download large blocks of data

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## Data needs

Two major problems for research:

 Inconsistent assignee names, and no common register of assignees (even within POs)

 Classification by industry, which needs to be done by patent, not by tech class

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### NBER Patent Citations Data File

- Available at <u>http://www.nber.org/patents</u> http://emlab.berkeley.edu/users/bhhall/bhdata.html
- ~3 million U.S. patents granted between January 1963 and December 1999 (now updated to 2002)
  - Patent number, application and grant dates
  - Country and state of first inventor
  - Main US patent class; number of claims
  - Number of citations, forward and backward; generality and originality measures based on citations
- All citations made to these patents between 1975 and 1999 (over 16 million).
  - Match of patenting organizations to Compustat (the data set of all firms traded in the U.S. stock market).

enables ownership assignment for part of the dataset
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### United States Patent 6,175,824

Breitzman, et al.

January 16, 2001

### Method and apparatus for choosing a stock portfolio, based on patent indicators

A portfolio selector technique is described for selecting publicly traded companies to include in a stock market portfolio. The technique is based on a technology score derived from the patent indicators of a set of technology companies with significant patent portfolios. Typical patent indicators may include citation indicators that measure the impact of patented technology on later technology, Technology Cycle Time that measures the speed of innovation of companies, and science linkage that measures leading edge tendencies of companies. Patent indicators measure the effect of quality technology on the company's future performance. The selector technique creates a scoring equation that weights each indicator such that the companies can be scored and ranked based on a combination of patent indicators. The score is then used to select the top ranked companies for inclusion in a stock portfolio. After a fixed period of time, as new patents are issued, the scores are recomputed such that the companies can be reranked and the portfolio adjusted to include new companies with higher scores and to eliminate companies in the current portfolio which have dropped in score. A portfolio of the top 10-25 companies using this method and a relatively simple scoring equation has been shown to greatly exceed the S&P 500 and other indexes in price gain over a ten year period. **Inventors:** Breitzman; Anthony F. (Cedarbrook, NJ); Narin; Francis (Ventor, NJ) Assignee: CHI Research, Inc. (Haddon Heights, NJ)

Appt to Neo 200453613 Filed: JWII9 OI 4Paten 9989 as Indicators

### United States Patent 6,175,824

Current U.S. Class: 705/36; 705/10; 705/35; 705/37

Intern'l Class: G06F 017/60

#### References Cited [Referenced By]

#### **U.S.** Patent Documents

5761442 Jun 1998 Barr et al. 705/36.; 5819238 Oct 1998 Fernholz.; 5934674 Aug 1999 Bukowsky 273/278; 5978778 Nov 1999 O'Shaughnessy 705/36; 6035286 Mar 2000 Fried 705/36.

**Other References** 

CHI Research, Inc. Introduces Tech-Line Analysis Tool Technology, Information Today, v 15, n 9, p 66,Oct. 1998.

Deng, Z., Lev, B., and Narin, F. "Science and Technology as Predictors of Stock Performance" (Financial Analysts Journal, vol. 55, No. 3, May/Jun. 1999, pp. 20-32).

Griliches, Z. "Patent Statistics as Economic Indicators: A Survey" (Journal of Economic Literature, vol. XXVIII, Dec. 1990, pp. 1661-1707).

Trajtenberg, M. "A Penny for Your Quotes: Patent Citations and the Value of Innovations" (Rand Journal of Economics, vol. 21, No. 1, Spring 1990 pp. 172-187).

Bronwyn, H.H., Jaffe, A. and Trajtenberg, M. "Market Value and Patent Citations: A First Look" (Apr. 1998. Paper prepared for the Conference on Intangibles and Capital Markets, New York University May 15-16, 1998, pp. 1-34). 29

### United States Patent 6,175,824

#### Claims

- 1. A computer-implemented method of selecting a portfolio of company stocks for a client which is predicted to have future performance that achieves a predesired financial outcome, the method comprising:
- (a) calculating a score for a plurality of companies whose stock may be potentially selected to be in the portfolio by using the equation: ##EQU3##
- wherein x.sub.i are company indicators which include industry normalized patent indicators, .alpha..sub.i are weighting coefficients for the respective company indicators, at least one of the weighting coefficients being non-zero, the weighting coefficients being selected so that companies which receive a high score are predicted to contribute to achieving the predesired financial outcome, and
- beta..sub.i are weighting exponents, and that companies which receive a low score are predicted to not contribute to achieving the predesired financial outcome, each company being assigned to a predefined industry;
- (b) ranking the calculated scores from highest to lowest and generating recommendations of which company stock to purchase for the portfolio based upon the ranking; and
  - (c) displaying the recommendations on a summary report for review by the client or the client's financial manager, or buying amounts of company stock for the portfolio in accordance with the recommendations, or selling amounts of company stock from the portfolio in accordance with the recommendations.

